

Junior Customer Relationship Manager (f/m)

About XTP

XTP is the market leader for implementation efficiency in institutional asset management. Our customers are large institutional investors such as pension funds, insurers and reinsurers. With our big-data-driven, bottom-up, forensic approach we create transparency about costs, process performance and investment risk across all asset classes. We take a holistic view on the investment process covering asset management, trading, administration, custody, etc. Our team has a profound understanding of global capital markets. Overall, we have analyzed more than 2.5 trillion EUR in assets with our proprietary software and benchmarking databases.

Our customers benefit from a risk-free increase in net return on their assets. What we do is for a good cause – the savings we generate lead to an increase in the size of pension funds. We reduce information asymmetries and help to increase the fairness, transparency and efficiency of the financial sector.

XTP is a young, innovative, tech-driven and entrepreneurial company. We are present in Frankfurt and Munich (Germany), Zurich (Switzerland), Copenhagen (Denmark), and New York (USA).

Your Activities

- Manage several client projects in parallel
- Coordinate XTP team, our clients and their asset managers and other parties along the project time line
- Interface between the quant team and our client
- Arrange and prepare meetings and calls with clients and their service companies
- Constantly monitor project progress and give regular updates
- Preparation of presentations and presenting these to clients and the parties involved
- Participation in negotiations together with our senior management
- Challenge current processes and tools to take them to the next level

Your Profile

- Strong project management skills – you keep a positive attitude even if things are a little hectic
- Strong academic track record from leading universities in management or business administration
- Practical experience in consulting, banking, asset management or related industries
- Self-driven, very well organized and result-oriented team player
- High level of persistency (the friendly version) when it comes to managing external parties
- Excellent communication skills – you always find the tone
- Highly proficient in English and German

Become part of our vision and actively reshape the future of capital investment with us!
Apply at jobs@xtp-group.com (cover letter, CV and all relevant transcripts).