

## Junior Customer Relationship Manager (f/m)

### About XTP

XTP is the market leader for implementation efficiency in institutional asset management. Our customers are large institutional investors such as pension funds, insurers and reinsurers. With our big-data-driven, bottom-up and forensic approach we create transparency about costs, process performance and risk of their investments across all asset classes. We take a holistic view on the investment process covering asset management, trading, administration, custody, etc. as well as their interdependencies. Our team has a profound understanding of global capital markets. Overall, we have analyzed more than 2.5 trillion EUR in assets with our proprietary software and benchmarking data-bases.

Our customers benefit from a risk-free increase of the net return on their assets. What we do is for a good cause – the savings we generate lead to higher pensions. We reduce information asymmetries and help to increase the fairness, transparency and efficiency of the financial sector.

XTP is a young, innovative, tech-driven and entrepreneurial company. We operate sites in Frankfurt and Munich (Germany), Zurich (Switzerland), Copenhagen (Denmark), and New York (USA).

### Your Activities

- Manage several client projects in parallel
- Coordinate XTP team, our clients and their asset managers and other parties along the project time line
- Interface between the quant team and our client
- Arrange and prepare meetings and calls with clients and their service companies
- Constantly monitor project progress and give regular updates
- Preparation of presentations and presenting these to clients and the parties involved
- Participation in negotiations together with our senior management
- Challenge current processes and tools to take them to the next level

### Your Profile

- Strong project management skills – you keep a positive attitude even if things are a little hectic
- Strong academic track record from leading universities in management or business administration
- Practical experience in consulting, banking, asset management or related industries
- Self-driven, very well organized and result-oriented team player
- High level of persistency (the friendly version) when it comes to managing external parties
- Excellent communication skills – you always find the tone
- Highly proficient in English and German

**Become part of our vision and actively reshape the future of capital investment with us!**  
Apply at [jobs@xtp-group.com](mailto:jobs@xtp-group.com) (cover letter, CV and all relevant transcripts).