

## Manager Business Development (f/m)

### About XTP

XTP is the market leader for implementation efficiency in institutional asset management. Our customers are large institutional investors such as pension funds, insurers and reinsurers. With our big-data-driven, bottom-up and forensic approach we create transparency about costs, process performance and risk of their investments across all asset classes. We take a holistic view on the investment process covering asset management, trading, administration, custody, etc. as well as their interdependencies. Our team has a profound understanding of global capital markets. Overall, we have analyzed more than 2.5 trillion EUR in assets with our proprietary software and benchmarking data-bases.

Our customers benefit from a risk-free increase of the net return on their assets. What we do is for a good cause – the savings we generate lead to higher pensions. We reduce information asymmetries and help to increase the fairness, transparency and efficiency of the financial sector.

XTP is a young, innovative, tech-driven and entrepreneurial company. We operate sites in Frankfurt and Munich (Germany), Zurich (Switzerland), Copenhagen (Denmark), and New York (USA).

### Your Activities

- Assist the board in evaluating and implementing projects; independent management of high impact projects and regular reporting to the board members
- Bring client, product and business process perspective in workflow-management software project
- Monitor internal processes, identify bottlenecks and remove these
- Support the ongoing develop project for our digital investment platform
- Develop an analysis framework, set-up working templates and support the development of the core teams for our Real Estate and Private Equity
- Identify, analyze and assess relevant market and technology trends in asset management, trading, custody, etc.
- Supervise our master theses from working students / interns
- Develop a training program for our team, set-up a benchmark recruiting process to hire new talents across all levels of seniority

### Your Profile

- You are the quarterback of our board– help us to become a globally successful firm
- Strong academic track record from leading universities in business, finance or entrepreneurship
- Prior working experience in a leading management consulting firm or venture capital is a plus
- Experience in business analysis and strategy development
- Affinity for data- and tech-driven businesses and industries
- High level of motivation, persistency and precision to tackle a wide range of complex matters
- “Yes we can”-attitude – if you are not an expert in certain field, become one
- Self-driven, very well organized and result-oriented team player
- Ability to constantly challenge tools, processes and your results to take them to the next level
- Highly proficient in English and German

**Become part of our vision and actively reshape the future of capital investment with us!**  
**Apply at [jobs@xtp-group.com](mailto:jobs@xtp-group.com) (cover letter, CV and all relevant transcripts).**